

Schiefelbein Farms

It Doesn't Just Happen

Picture of
Dad goes
here

Fall is arriving once again, and that means it's time for commercial cattlemen to collect their dividends for this year's hard work; yes, that means calf sale season. There are many defining facts that can be associated with the price you receive for those calves, many of which can be attributed to your bull supplier. Schiefelbein Farms' customers have proven time and time again that they're receiving top dollar for their Schiefelbein-sired calves. Why do these Schiefelbein customers receive such big dividends? The answer is simple: our buy-back program and our genetics. Demand for good cattle doesn't just happen. Great demand is directly associated with proven, high quality genetics and superior performance and carcass results-- as well as seedstock producers who back up what they preach.

Over the past 45+ years, we have specifically engineered cattle that excel--not only in terms of solid, good looks, but also in performance and carcass traits that don't just grow overnight. There's nothing random about good cattle; they are genetically designed and selected to work. Schiefelbein Farms concentrates our attention on all the EPD's and numbers that contribute to high calf prices--from the day a calf is born, to the day it's a delicious delight on our table. All traits

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“There's nothing random about good cattle... they are genetically designed & selected to work”



FAST FACTS

About the Farm

- Established in 1955 by Frank & Frosty
- Run 700 registered Angus cows
- Feed several thousand cattle annually
- Own 4000 acres of grass and crops

A Family Operation

- Frank & Frosty
- 9 sons, 7 daughters in-law & 28 grandchildren

Industry Focused

- Family is involved in the beef industry on both a national and state level
- Tim is the head cattle buyer for Swift and Company, the nation's 3rd largest packer
- Procure cattle for Meyer Natural Angus



Females Available This Fall

- 100 purebred Angus Heifers
- 35 Black Balancer Heifers
- 15 Balancer Bred Coming 3-year olds cows

Spring 2006 Bull Sale

- Faith Sale - Saturday, March 18

For more information, contact:



Schiefelbein Farms

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Kimball, MN 55353

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Schiefelbein Genetics top the Superior Livestock Auction

The value of the Schiefelbein program was never so evident than during the Superior Livestock Auction sale in July of this year. Among the more than 140,000 head that sold over the 5 day sale, Schiefelbein genetics topped the sale on two different days... a powerful display of what can be achieved when rock-solid cattle producers purchase top quality genetics from a program that backs up their product. As each of our customers' calves were sold, we were on the phone with a bid in our hand to make sure our customers were justly rewarded for their outstanding genetics. The impact of our powerful buy-back program and added-value genetics was unmistakable.

Bill Vinton tops the market

For Bill Vinton of Mullen, NE, it has become almost routine to top the Superior Auction, a feat he has now accomplished the past two years. We met Bill several years ago, while visiting friend Gary Helmer. Bill was frustrated with his breeding program and the results he was getting. He wanted a functional group of moderate cows that produced market-topping calves that performed well in the feedyard and on the packer's rail. We convinced Bill that the quickest way to get premium genetics was through the use of a blend of Schiefelbein Angus & Black Balancer bulls. We pointed out that the resulting genetics (¾ Angus, ¼ Simmental/Gelbvieh) would hit the bullseye. After Bill infused our genetics into his herd, we purchased and fed the cattle through our buy-back program at Circle Five Feed Yard in Henderson, NE. The feeding and carcass results were nothing short of outstanding. The cattle gained and converted in the feedyard and earned top premiums when sold on a value-based grid. Now, with the feedyard and carcass data in hand, Bill has proof to get market-topping prices for his feeder cattle!

Superior Livestock Auction Results

Day 3 of the July, 2005 Sale

Name	Location	Delivery	Sex	Weight	Price
Opela	Stapleton, NE	10/10/05	Strs	560	\$ 130.00
Carr	Mullen, NE	10/15/05	Strs	550	\$ 131.00
Gordon	Thedford, NE	10/15/05	Strs	550	\$ 130.50
Ryland	Tyron, NE	10/17/05	Strs	550	\$ 131.00
Bill Vinton	Mullen, NE	9/25/05	Strs	565	\$ 139.50

- * All neighbors
- * All sold within a half hour
- * All sold direct off the cow
- * All cattle were predominately black
- * Same vaccination program
- * Similar weigh-up conditions

Superior Livestock Auction Results

Day 4 of the July, 2005 Sale

Name	Location	Delivery	Sex	Weight	Price
Hanson	Stanley, ND	10/24/05	Strs	650	\$ 117.00
Bauman	Golden Valley, ND	10/23/05	Strs	650	\$ 119.00
Unruh	Hebron, ND	10/10/05	Strs	650	\$ 124.00
Rice	Powers Lake, ND	10/20/05	Strs	675	\$ 115.50
Entze Brothers	Golden Valley, ND	10/20/05	Strs	650	\$ 128.00

- * All neighbors
- * All sold within a half hour
- * All sold direct off the cow
- * All cattle were predominately black
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Entze Brothers buy only the best

Kenny & Kim Entze had a reputation as being among the most elite commercial producers in the Dakotas well before they became Schiefelbein customers. These two hard-working brothers have long known the value of buying the very best genetics they could find. Despite all their efforts, they never quite seemed to get paid enough for their their calves until they began purchasing bulls from our program. Kenny & Kim have always had a goal of topping the sale at Superior Livestock. Well, that goal was achieved with a big exclamation point this year, thanks to the Schiefelbein buy-back program. Our contending bid skyrocketed their calves to bring an almost unbelievable price of \$128.00 @ 650 lbs. Our unique program helped the Entzes achieve their goal. Great genetics from a great program do pay!

Schiefelbein Farms...

the 22nd largest seedstock producer in the U.S as reported by Cattle Fax.

We purchase fed cattle for the Meyer Natural Angus program... specifications include: 50% Angus, no antibiotics, no implants, no ionophores. Contact us if you have fed cattle that qualify.

Schiefelbein Home-Raised Cattle Gain and Grade

Schiefelbein Farms has always fed its own home-raised heifers that didn't make the replacement cut and steers that were not good enough for bulls. We don't even think of selling them as feeders, because the information we gain from these cattle is simply too important to us. Since these cattle are 100% Schiefelbein genetics, their data helps create the road-map to building better bulls for our customers.

This past year the cattle graded 90%+ Choice on all the groups sold with only a handful of Yield Grade 4's and earned premiums ranging from \$47 to almost \$90 per head. Our 112 head of home-raised fed animals returned a whopping \$8,348.64 above the market! The most impressive thing about them was not the carcass traits, however--it was the weight gain. The "cull" heifers weighed 1239 pounds on August 5 and the first group of steers weighed 1200 pounds on May 5. Weight + Carcass Grade = Profit. Selecting cattle that do these two things will make Schiefelbein genetics perform the way we expect. It just doesn't happen; we make it happen.

Meet the Family

Spotlight on Tom

Two key components to a successful farm are a dependable mechanic and a capable welder; the man behind our "welding" mask is middle son Tom.



Tom is the fifth of the nine sons. He attended North Dakota State School of Science in Wahpeton, ND. There he gained knowledge in mechanics and became a certified welder. He has spent numerous hours in his shop fixing engines, welding gates, building machinery... and you can bet if a truck hits 3,000 miles, Tom will have its oil changed. You can't look very far at Schiefelbein Farms without seeing some of Tom's handywork. Our impressive working facilities, our revamped storage barn, our farm signs are all thanks to Tom: "A little less talk and a lot more action" seems to be the motto that Tom goes by.

Tom has been married to his wife Patty for nine years and has three children: Kari 6, Zach 4, & Leah 2.

Schiefelbein Results: Genetically Engineered for Exceptional Premiums

Kill Date	Buyer	# Hd	Sex	% Prime	% Choice & higher	% YG 1, 2, 3	Premium	Total Prem.
05/02/05	Meyer Natural Angus	46	Steers	2%	93%	93%	89.26	\$ 4,105.96
05/15/05	Meyer Natural Angus	40	Steers	23%	98%	85%	75.14	\$ 3,005.60
08/05/05	Swift & Company	26	Heifers	12%	96%	96%	47.58	\$ 1,237.08

Time to Sell Your Cattle?

It is very difficult to predict the cattle market. Sometimes it goes up and sometimes it goes down--which it makes it hard to know when to sell your cattle. But what you do know is this: if you have Schiefelbein calves for sale, we will be there to bid and make your cattle worth more. Last year we bid on five different customers' calves-- all in a single day! To ensure that we will be available to bid, please mail, call, fax, or e-mail us the information below so we can be at the sale or have one of the Schiefelbein "10th sons" attend.

Calf Information: (all calves must have received Pfizer vaccination/preconditioning program)

Number of Steers: _____ Wt: _____ Method of Selling: _____ Where: _____
 Number of Hfrs: _____ Wt: _____ Percent Schiefelbein-sired calves: _____ Date Selling: _____



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Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

It Doesn't Just Happen *(Continued from Page 1)*

(twenty to be exact) are monitored and improved upon through each mating at Schiefelbein Farms.

Each individual animal is mated according to its strengths and weaknesses based on EPD's, ultrasound data, carcass information, and visual appraisal to improve next year's crop. We search and search (and search) for the best AI sires, with proven data and proven superior traits that will keep our breeding program headed in the right direction. Once an animal is bred on our operation, you can guarantee that the offspring will be a notch better than the parents. All of this is trickled down to the commercial cattlemen who purchase our superior "designer genes."

The future is first and foremost when it comes to our breeding program. Improving our cow base--and through that, our customers' end profits--is our main objective. The "Great One", hockey star Wayne Gretzky said, "I don't skate to the puck, I skate to where the puck is going." This is what we try to do--shoot for a product that will excel in today's market, while aiming for high demand down the line and into the future. Of course this takes tons of time and research, but it's all worthwhile in the grand scheme of things--especially when it benefits our customers and us in the long haul.

If you're not a Schiefelbein believer yet, take a look at the high-dollar prices paid for Schiefelbein-sired calves. How can you get these prices for your calves, too? It doesn't just happen. But with a progressive attack on genetic traits, vision for the future, and a buyback program--Schiefelbein Farms can work for you!

Fall Shots Required

Pfizer Health Program gets the job done

One thing our buy-back program has taught us: no matter how good the genetics or management, there is no substitute for an excellent health program. Our experience tells us simply that if the calves do not have the right preconditioning shots, we can not bid on them. While there may be other pharmaceutical companies with good products, we strongly recommend going with the leading health company in the beef business: Pfizer Animal Health. Over the past several years, Schiefelbein Farms and our partner feedyards have weaned over 20,000 calves from our customers. The results speak for themselves... less than 0.5% death loss.

Pre-weaning (3-4 wks)

1. *Bovi-Shield Gold 5
2. One-Shot Ultra 7

At Weaning

1. Bovi-Shield Gold
2. Ultrabac-7/Somubac
3. Dectomax

**requires that cows be vaccinated previously*

**Consult your local veterinarian for specific recommendations*

2006 Bull Sale Date

Sat. March 18

1 pm MT

Faith, SD

175 Angus Bulls

25 Black Balancer Hybrids



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